

# **Qualitative Fund Research**

## Harbour Long Short Fund

2 August 2021



The views and opinions in this document are considered valid from one year from the date published.



### **Qualitative Fund Research Contents**

Research Factor Weighting
What We Look At?
Meet the Manager
Key Takeouts
The Fund5
Using this Fund6
What the Manager Says?7
The RIPPL Effect
About Research IP
Disclaimers, Disclosures and Warnings



### **Research Factor Weighting**

Research Process Category	Model Factor Weight	Analyst Average Score	Maximum Factor Score
Corporate & Investment Governance	15%	3.75	/ 5
Investment Philosophy & Process	20%	3.80	/ 5
People	25%	4.33	/ 5
Portfolio Construction & Implementation	15%	3.50	/ 5
Risk Management	15%	3.90	/ 5
Investment Fees	10%	3.57	/ 5
Overall Average Score		3.87	/ 5

### What We Look At?

The qualitative rating of a fund is a function of the Research IP Research Factor Weighting process, which incorporates the following:



#### **Meet the Manager**

Harbour Asset Management Limited (Harbour, the Manager) formed in December 2009 and commenced operations in January 2010. Harbour is principally owned by Jarden Ltd (Jarden), at 76.3% and the balance being owned by Harbour employees. Harbour states it is a well-resourced New Zealand based investment manager with extensive professional investment experience managing funds.

Harbour has a group wide <u>investment philosophy</u>, based around consistency, processes and people. Harbour operates a <u>governance framework</u> that is overseen by an experienced Board which includes three independent directors. Harbour provides full transparency and independence around the investing and management of clients' money.

Harbour is a signatory to the United Nations Principles of <u>Responsible Investment</u> (UNPRI). They also believe that ESG (environmental, social and governance) considerations play a central role in Harbour's investment philosophy.

Harbour manages thirteen retail funds, including:

- Harbour Australasian Equity Fund
- Harbour Income Fund
- Harbour Australasian Equity Income Fund
- Harbour Australasian Equity Focus Fund
- Harbour NZ Index Shares Fund
- Harbour Sustainable NZ Shares Fund
- Harbour NZ Core Fixed Interest Fund
- Harbour Corporate Bond Fund
- Harbour T. Rowe Price Global Equity Growth Fund
- Harbour Real Estate Investment Fund
- Harbour Long Short Fund
- Harbour Active Growth Fund
- Harbour Enhanced Cash Fund

Access the full range of investment options here.



RESEARCHIP



### **Key Takeouts**

This is General Advice only and should be read in conjunction with the Disclaimers, Disclosures and Warnings at the end of this document.

 Quantitative Tear Sheet - https://platform.research-ip.com/funds/68538489

 Platform is FREE to access via registration – performance data updated monthly.

 Factsheet
 Report
 PDS
 Articles / Views

 For important Fund Facts view the RIPPL Effect

#### **The Fund**

Fund Details	Harbour Long Short Fund
Investment Objectives	To deliver positive returns through the market cycle by investing in long and short equity positions. The Fund is an actively managed, high conviction portfolio investing principally in long and short listed New Zealand and Australian equities. The focus is on delivering positive returns through the market cycle by investing in long and short-sold equity positions with no particular attention to an equity benchmark. The fund is expected to have lower volatility than equity benchmarks. Given the unique features of this Fund, it may not be appropriate for all investors.
Benchmark	S&P/NZX Bank Bills 90-Day Index plus 2% Primary Benchmark - 15% S&P NZX50 Index, 15% S&P/ASX 200 Index, 70% S&P/NZX Bank Bills 90-Day Index
Alpha Objective	To deliver positive returns through the market cycle by investing in long and short equity positions.
Management Fee	0.81% management fee (GST exclusive)
Performance Fee	Performance Fee - 15% p.a. Hurdle – S&P/NZX Bank Bills 90-Day Index plus 2% Net/Gross – performance fee calculated on net out performance High Water Mark (HWM) - Yes – perpetual HWM Frequency – calculated daily, paid annually Maximum limit - There is no maximum limit.
Estimate of Total Fund Charges	0.99% (ex GST) – 1 April 2021

The Harbour Long Short Fund ("the Fund") is an actively managed, high conviction portfolio investing principally in 'long' and 'short' listed Australasian equities. The focus is on delivering positive returns through the market cycle by investing in long and short-sold equity positions with no particular attention to an equity benchmark. The fund is expected to have lower volatility than equity benchmarks. Given the unique features of this Fund, it may not be appropriate for all investors.

The Fund can actively allocate investments between Australasian listed equities, fixed interest and cash. The Fund may also use derivatives to hedge currency and equity risk.



Factor	Lower Limit	Upper Limit	Reference
Tracking Error			n/a
Cash Allocation	0%	130%	70%
Single Stock Limit	-15%	15%	
Sector Limits			n/a
Number of stocks			n/a
Regional limits- Australasian Equities	-30%	+60%	30%
Unlisted Australasian Equities	0%	4%	
NZ Fixed Interest	0%	30%	0%
Currency Hedging	0%	100%	
Net Equity Exposure	-30%	60%	

The investment style is an active research-driven investment process which principally invests in a focused selection of companies highly-rated by Harbour investment analysts and largely consistent with the overweight positions in Harbour's core Australasian Equity Fund. As a result, the Fund invests in equities which portfolio managers have high conviction in. The Fund will hold 'long' equity positions across the NZ and Australian share markets reflecting conviction in companies which can provide medium to long term capital growth. The Fund will also be able to 'short-sell' securities. These will typically be companies which rank poorly on fundamental and quantitative signals. The Fund will also hold cash and utilise currency management to generate returns.

The benchmark asset allocation is Harbour's intended long-term allocation to each asset class in the Fund. This may also be referred to as a target investment mix in this document (and in any PDS or fund update). Actual asset allocations will vary from the benchmark asset allocations as market conditions change and to pursue tactical investment opportunities.

#### **Using this Fund**

The Fund is one of the very few strategies that employs shorting across Trans-Tasman equities. Importantly the Fund does not use derivatives (options) to take short positions, rather it uses stock borrowing. It is important that investors understand the methods of shorting stocks, and in particular the risks associated with shorting the Trans-Tasman equity holdings.

Research IP believes the Fund is best used as a 'satellite' strategy, as the Fund may not provide a broad diversified exposure to the Australasian share market and carries heightened potential risks.

The Fund is subject to equity market risk and movements (both positive and negative) in the share prices of the underlying securities in the portfolio. Accordingly, investors should therefore be aware that the Fund may experience periods of negative returns and that there is a risk of potential capital loss being incurred on their investment. The Fund is suited to higher risk profile investors with a minimum investment time frame of five years.



### What the Manager Says?

Insight	Manager view	Research IP opinion
Who is		
	Craig Stent is PM, with Oyvinn Rimer in charge of risk monitoring and assisting in the managing of the fund. Craig is Head of Equities and portfolio manager for the Harbour Equity Income Fund and Harbour Long Short Fund. Furthermore, Craig provides equity research and ratings on the utility sector. Prior to joining Harbour Asset Management, Craig was employed by AllianceBernstein New Zealand for seven years. Oyvinn is responsible for equity research and ratings on the agriculture, resources, food & beverages, retail, and oil & gas sectors. Oyvinn also provides macroeconomic input to the wider Harbour team on the Chinese economy, which he covers through regular research trips to China. He helps run the Harbour Long Short Fund. Prior to joining Harbour Asset Management, Oyvinn was employed by AllianceBernstein New Zealand.	The Portfolio Manager Stent has 20 years of industry experience, although a shorter manager tenure at 11.5 years since the commencement of Harbour. Stent has held responsibility for the Fund since its inception. While Stent carries accountability for the Fund, the full equity investment team provides analyst support. Ultimately this Fund leverages the best ideas of all Harbour equity funds. Oyvinn Rimer, with 13 years' industry experience, including 11.5 years since the commencement of Harbour, facilitates a critical role of risk management. With the ability to short, the risks in this Fund are compounded. Research IP believes the additional risk oversight and assistance to Stent is a positive aspect to management of oversight of the potential to compound losses. The tenure of the investment team is strong, with Andrew Bascand, Craig Stent, Oyvinn Rimer, and Kevin Bennett being at the Manager since commencement and Alliance Bernstein previous to this. Since commencing investment operations in 2010, the Manager has added resources, building out the team as required. The continual team development has seen new analyst additions on a consistent basis. Research IP notes that the Manager has one of the larger equity investment teams, and pleasingly continues to invest in the investment teams, and importantly the business. Research
Has the CIO/	The Portfolio Managore and several analysts in	IP commends the Manager for looking beyond today, and investing for the future, including that of investors.
Has the CIO/ PM personally invested in the Fund? Are they paying the same fees as other investors?	The Portfolio Managers and several analysts in the team have a meaningful portion of their personal assets invested alongside clients on a full fee-paying basis. Each year a portion of the investment staff's discretionary pay is invested into Harbour Funds with a three-year vesting period.	Research IP believes that the interests of investment personnel are better aligned to those of the investors, when investment personnel are significantly invested, and at the same fees. Research IP believes the vesting of discretionary remuneration of Harbour staff is a strong enhancement to the alignment with investors. Naturally Harbour staff want to maximise their outcomes, without excessive
		risk.

		RESEARCH IP
		Harbour uses this fund as an allocation in its diversified strategies.
Why would you allocate to this fund?	The focus is on delivering positive returns through the market cycle by investing in long and short-sold equity positions with no particular attention to an equity benchmark. The fund is expected to have lower volatility than equity benchmarks. The investment objective of the Fund is to deliver positive absolute returns through the economic cycle with low volatility and low correlation of returns with equity markets.	The Manager outlines its case as to why Harbour should be considered by an investor. The Manager also provides a series of links that outline their set of core values. Harbour believes these factors differentiate them from peers, across their product suite. Research IP believes that in conjunction with a disciplined approach to investing, the Manager presents a clear rationale as to why a potential investor should consider investing in this Fund.
	Ultimately, the Harbour Long Short Fund bridges a gap in the market where investors can gain access to equity-like returns without taking on full equity risks. This provides a solution for asset allocators where they typically would have allocated to bonds and can now improve the returns prospects for a moderate increase in risks (rather than going fully into pure equity options to meet return requirements).	This is a strategy which aims to deliver better returns than cash by allocating a proportion of the fund to shares, but also by selling shares short. Research IP believes the Fund is best used as a 'satellite' strategy, as the Fund will not provide a broad diversified exposure to the Australasian share market and is designed as an absolute return strategy.
	Whilst short-positions theoretically can experience unlimited losses, these risks are carefully managed by having relatively low weights on individual short-positions. Further, we consider liquidity and short-interest (i.e. how many other investors also have short- positions in the same security) to gain confidence that any short-position can be closed out promptly should there be an adverse news event.	When short selling, or shorting a stock, Harbour are essentially borrowing the shares. The Manager borrows shares from an existing owner. The Manager sells the borrowed shares at the current market price. The Manager believes the share's market price will decrease before they are forced to pay back the borrowed shares, allowing the Manager to pocket the difference in the two share prices. Research IP notes this is where the greatest risk of the portfolio lies. Shorting has the potential to produce unlimited losses in the portfolio. Therefore, investors should proceed with caution.
		However, Research IP believes this is an investment strategy that is very difficult for a self-directed investor or financial adviser to replicate themselves and therefore warrants consideration.
		The net equity exposure of the fund can range between -30% and +60%. Gross equity exposure can be up to 200% of the net asset value of the Fund. At 30 April 2021 the fund held a net long position of 30%. This was made up of 46% long exposure (30 positions) and 16% short exposure (9 positions). Cash was held in the Harbour Enhanced Cash Fund, NZD, AUD and futures margin / collateral to cover the short positions.
		Research IP also notes that although this Fund will have a strong bias to equity risk, it also has

		RESEARCH IP
		the ability to own debt and convertible securities, as well as use derivatives (options and exchange traded futures).
What are key factors in the buying and selling decisions of the Fund?	The key factors are the analysts' buy, hold and sell-ratings and conviction in those ratings on particular stocks. The investment process is also guided by the Harbour Quant Screen, which ranks the entire investment universe using several quantitative factors.	Research IP observes the Manager's process is one of the more methodical, well structured, and consistently implemented. Research IP believes this is a core foundation block necessary to operate this Fund's strategy.
	<ul> <li>Using several quantitative factors.</li> <li>This Fund also diversifies across sectors and style-factors to moderate dominant factor tilts although the portfolio will generally have a growth bias.</li> <li>The Harbour Asset Allocation Committee provides a macro-forum when deciding on how much market risk (expressed by the Fund's net equity exposure) we want to have in the portfolio versus the neutral net 30% net long.</li> <li>Position sizing is at the discretion of the portfolio management team and will reflect factors such as liquidity, market capitalisation, overall analyst conviction and quantitative signals. Generally, position sizes will range from 1-4%. Short positions will further consider the costs of borrowing plus the amount of short interest in the stock.</li> </ul>	The Manager's process is underpinned by fundamental, bottom-up research. The long and short positions are a direct result of this proprietary process. The Manager compliments this by its strong internal research, with some external research inputs. External sources include sell-side brokers, independent research houses, as well as other data sources, although the Manager relies heavily on in-house investment models. The Manager's fundamental bottom-up process starts with a focused approach to quantitative filtering. This distils down to the three key factors that are company specific, rather than macro focused. It is the start of the company ranking process. Research IP believes this ranking process is critical to identifying long and short positions. The Manager is not a quantitative manager, as the analyst team undertakes significant and detailed qualitative reviews of all companies, which enables the Manager to understand the company and its growth prospects, prior to investing in them. Research IP believes qualitative overlays, particularly with respect to shorting, is critical. This is where the analysts scoring a series of factors, leading to a qualitative ranking, is important. Both quantitative and qualitative scores become a key component of the monitoring process. A deterioration of the company score will assist in the sell decision process. Deterioration of key company scores will trigger a review, which can lead to reducing the position size or exiting the company. While this may be a sell trigger for a long only position, this can be the buy signal for a short position. The Fund has a relatively concentrated portfolio of long positions at approximately 15-25 holdings and 10-15 short positions. For the long positions Stent filters the analyst team for their 2-3 best ideas, which will be considered for the Fund. Stent takes some guidance around portfolio construction from the Australasian

		RESEARCH IP
		Equity and Focus Funds, and Rimer provides the risk management frameworks around the short positions. Research IP notes this Fund can take a different view to its more diversified sibling. The Manager can hold cash if no opportunities can be identified, that is there is no padding out the number of companies in the portfolio.
		The Manager must critically evaluate each position regularly and exit companies that have not met or are unlikely to meet expected growth expectations. The evaluation process is of greater importance with respect to the short positions, as they have potentially uncapped losses if not managed appropriately.
		Selling of stocks in the portfolio is a direct result of Harbour's proprietary scoring and stock ranking system. As a company falls from green, to amber to red sections of the stock scores the size of the position is reduced until it hits the lowest scoring or red section of the stock list. This is not a mandatory signal to sell, but portfolio holdings in the red section are typically turnaround stories where the Manager believes the company and its current pricing will improve, and the manager has sufficient conviction to invest early.
		Cash is a result of reduced opportunity offered by long positions, and ensuring all shorts are fully covered by cash, rather than a conscious asset allocation decision. Hedging reflects the Manager's views around country, sector, and company specific factors. Changes in hedging are likely to be significant, that is 5-10% steps or greater, rather than small incremental changes. Currency is managed at the portfolio level rather than at an individual stock level.
What are the key drivers of the Fund's performance?	An active research-driven investment process which principally invests in a concentrated number of highly-rated companies. Positions in this Fund align with the overweight positions in Harbour's core Australasian Equity Fund, with certain adjustments for style and sector	The Fund's performance reporting is available via the <u>Research IP Ouantitative Tear Sheet</u> , on the <u>Manager's website</u> and the <u>Disclose</u> <u>website</u> . Highlighting the Funds' performance over time and the volatility of that performance.
	concentration. As a result, the Fund invests in equities which portfolio managers have high conviction in. The Fund will hold 'long' equity positions across the NZ and Australian share markets reflecting our conviction in companies which can provide medium to long term capital growth. The Fund also 'short-sells' securities. These will	This is a portfolio of 15-25 companies on the long side plus an additional 10-15 on the short side and is designed to experience lower market volatility than long-only equity funds. The short strategy deployed by the Manager has the ability to dampens the Fund's volatility compared to market. This can lead to potentially large variance in performance compared to the Fund's hybridised market based benchmark.
We strongly recommend th	typically be companies that rank poorly on fundamental and quantitative signals and	The Fund's flexibility is expected to result in the return of the Fund differing significantly from ion Memorandum. This information must be read in conjunction with the



	where analysts have negative outlook expectations.	that of the Manager's chosen benchmark. Accordingly, investors seeking a benchmark- like return may not be suited to the Fund.
	The Fund will also hold cash and utilise currency management to generate returns.	Research IP believes the Funds' performance reflects Stent's security selection and Rimer's risk management overlays and assistance with security selection. The Manager's growth style bias leverages the input of the investment team and through the internal Investment Committee. However, Stent and Rimer are cognisant of the growth bias and make a conscious effort to reduce excess risk to one factor or sector in case of any swift reversal trades.
		Research IP notes that as a growth fund manager, the long portfolio positions are typically longer term holdings at 3 years or more. The holding period of the short positions varies from a few days to a few months. Needless to say, they are held for a shorter period than the long positions. Even with the shorts, the concentrated nature of the portfolio is retained and does not allow the Manager to hide, should a company perform differently than expected. Investors can expect overall portfolio turnover to be higher than other Harbour long only equity funds.
What are the risks of investing in this Fund?	Factor risks: Given our growth orientated style, there is a risk of style factors performing in opposite directions (ie long growth stocks and short value/cyclical). In this case the strategy might have a period of underperformance. We do focus on this risk ensuring we have a balance across both the long and short positions in the portfolio reducing this factor risk where possible. When shorting stocks there is an asymmetry of payoffs. When shorting a stock, the most you can gain is 100% in the event the company goes bankrupt. However, if a short position share price goes up the losses can be unlimited. We manage this risk through the size of the positions relative to market capitalisation, liquidity of borrowing, and borrowing costs.	This is an unleveraged (maximum 60% net exposure) long short fund that is designed to exhibit lower volatility than the market, whilst allowing Harbour to express views on the stocks the team rate most highly and short sell those they rate poorly. Due to the relatively concentrated portfolio (15-25 individual long and 10-15 short), stock positions are likely to have a significant impact on the overall return of the portfolio, especially over shorter time periods (e.g. one year). The Portfolio Manager has absolute discretion to invest across what are relatively wide allocation limits. The Fund has size restrictions built around the market capitalisation of a company, to manage risk. The Fund can own companies in the S&P/NZX10 index or
	Market risk: Investment returns will be affected by the performance of the investments chosen for that Fund, which may be affected by the performance of the investment markets generally (market risk). Market risk includes movements in the general price level, demand and supply in the market in which the relevant investments are made, the sector(s) in which the investments are made, and economic and	S&P/ASX100 index up to a 15% position. Companies not in these indices with a market capitalisation greater than NZ\$500m can be held up to an 8% position. Other listed companies can be held up to 2%. The methodical approach to risk management is reflective of the Manager's complete process to investing client money. The Portfolio Manager leverages the analyst team to identify conviction in companies, that might be suitable

regulatory conditions, including market sentiment, inflation, interest rates, foreign exchange rates, employment, political events, environmental and technological issues, and consumer demand internationally and in New Zealand and Australia.

Short-selling risk: Specific to the Long Short fund, the Fund will have the ability to short-sell shares. Shorting shares involves borrowing the shares from a third party in order to be able to deliver on settlement date and then selling the security in the market. The intention when short-selling is that when the share price falls, the Fund would buy them back at a lower price, therefore making a profit. In theory, the upper limit on a share price is unlimited, hence the potential loss from short-selling, and the consequent effect on Fund returns is also unlimited. In certain circumstances, the lender of shares who we have borrowed from to facilitate settlement, may request return of their shares which would require the Fund to buy back the shares in market at a time not of our choosing which may result in potential losses.

Stock lending risk: Specific to the Long Short Fund, to facilitate the settlement of the shares the Fund has short sold, we are required to borrow shares from a counterparty. This counterparty often requires the Fund to post collateral in the form of cash or securities. This collateral acts as a form of guarantee that the shares borrowed by the Fund will be returned. The amount of the collateral can vary from time to time. The lender has the right to sell or lend the collateral to other parties. The Fund is exposed to the creditworthiness of the lender in returning the collateral back if an adverse event occurred and may negatively affect returns if we were unable to obtain that collateral.

Whilst these risks are present, we do have systems, processes and tools in place to help mitigate. Investors should also be aware that we hold cash collateral and cash holdings in this fund of 70% in a neutral point. This helps offset stock share price volatility and ensuring we deliver on the objective of the fund, of providing positive returns but without equity like risk characteristics.

This fund does not use leverage or derivatives. We enter into arrangements to borrow stock for settlement of short sale trades in the market. for the portfolio, both for long and short positions.

The Fund can take significant positions relative to the underlying indices, however its stockspecific risks are lower than Harbour's other Australasian equity funds. The short positions are agnostic to benchmarks, but there can be pairing or matching of long positions and short positions at the sector level as part of Harbour's risk management approach.

Importantly Research IP highlights all shorts are fully covered by cash. This approach can inflate the cash holding of the Fund, and therefore appear that the Manager is not deploying capital. Research IP considers fully covering all short positions with cash as a mandatory requirement for long-short funds in general.

Research IP notes short selling has the ability to enhance fund performance, but also has the potential to produce uncapped losses. Therefore, manager skill is extremely important. This is also an investment strategy that is not readily replicable by a retail investor or financial adviser.

Active management of currency hedging is within a range of 0-100% of Australian dollar exposure. Currency exposure is managed in the derivative market using forwards and currency swaps.

The fund can borrow, use derivatives and short sell securities. The Fund also has the ability to own debt and convertible securities and participate in stock lending programmes. The Fund can interfund into other Harbour vehicles.

We strongly recommend that potential investors read the Product Disclosure Statement or Information Memorandum. This information must be read in conjunction with the warning, disclaimer, and disclosure at the end of this document. This report supersedes all prior reports and is considered valid for 12 months from the date of issue. This information is not personal financial advice and should not be relied upon as a substitute for detailed advice from your financial adviser. Research IP Pty Ltd ABN 81 602 947 562 Copyright: Research IP Pty Ltd ABN 481674. Research IP is a registered Financial Services Provider (FSP) in New Zealand: 710351.



	We use forward currency contracts to hedge non NZD exposure.	
On what basis are the fees charged justified?	<ul> <li>non NZD exposure.</li> <li>Harbour's fees are transparent. There are no buy/sell spreads or entry/exit fees. The Long Short Fund has a total fee (excluding GST) of 0.99% p.a. including investment management, Supervisor, legal and audit fees as well as the costs of unit pricing, investment accounting and custody.</li> <li>As stated in the PDS, Harbour may be entitled to a performance fee within the Long Short Fund, which would be paid annually, following 31 December, subject to outperforming the S&amp;P/NZX Bank Bills 90-Day Index (the Hurdle Rate) plus 2% and the HWM. The performance fee is 15% of the Fund's net (after management fee) return above the Hurdle Rate (plus GST).</li> </ul>	The Funds' basic fee is above the sector peer average. The Fund is one of three Harbour funds and one of 24 out of 28 peer funds to charge a performance fee in the Alternatives Sector. Detailed explanation relating to the performance fee can be found in the Other Material Information Documents. This is available on the Manager's website, and the Disclose website. Research IP highlights there should be a direct alignment between the manager's remuneration and the performance of the Fund relative to its benchmark. Research IP believes that performance fees should only be charged when the base management fee is significantly below the sector peer average fee. The total cost of this Fund is in the lower end of the peer group. Research IP commends the Manager for reassessing the fee schedule for the Fund in 2020. The base fee was reduced from 1.25% to 0.81%. Research IP still believe the hurdle rate for the calculation of performance fees is lower than it could be. Research IP note the performance fees are uncapped, although a high-water mark is used. Although Harbour notes that they can typically cross trades and therefore do not charge a buy/sell spread, it should be noted that this is not always the case and existing unit holders may incur the cost of transactions.
Describe the quality of the organisational and investment governance processes?	At the organisational level, Harbour's Board is led by an independent chair. Two other independent directors ensure clients' best interests are put first, including a former experienced Portfolio Manager who chairs the Audit & Risk Committee. We have rigorous daily compliance procedures that ensure the portfolio is invested in adherence with its guidelines.	The Manager has a strong governance structure which starts with the composition of the Board and leadership of key Board Committees. In addition to outsourcing some functions, there are sufficient internal operational personnel, which continues to grow. This ensures the investment team can concentrate on managing the portfolios, with appropriate oversight.
	We engage KPMG to test the firm's operational and compliance processes. This assesses tasks such as the handling of client funds, investment management processes, trade execution, segregation of duties etc. This is an external and independent assessment of our processes. Lastly, an internal risk committee periodically scrutinises the Portfolio Manager's decision	The use of external directors for the Harbour Board is considered to be in line with industry best practice. The use of external non-executive directors is strong, this excludes those representing the major shareholder, Jarden. Research IP notes the use of independent members extends to Board delegated committees, and investment committees.



		<u> </u>
	making and risk allocation. This involves the monitoring of active risk positions, and consistency of risk budgets across various products. Murray Brown (chair of Audit and Risk) sits in on the internal risk committee meetings.	Harbour has a formal investment committee, which meets on a monthly basis, and is chaired by Chris Di Leva, who is Harbour's Multi Asset Specialist. Research IP believes the structured investment committee process formalises a process and provides oversight to the investment decisions. Improvements were made to this formal process through the first half of 2021. This will result in the investment team having a clearer and more cohesive view on the underlying assets across all strategies.
		Research IP considers the Head of Compliance reporting directly to the Board and Audit Committee as being in line with global best practice, which is not always the case in New Zealand.
		The Manager uses Bloomberg AIMS for pre and post trade compliance. This is used across all funds.
Describe the Manager's ESG, Corporate Sustainability policies and engagement.	Harbour integrates ESG analysis into its security selection processes. We conduct an annual corporate behaviour survey across our potential equity investments. The results of this survey directly impact the weight a company is held in the portfolio, with strong corporate citizens being held at a higher weight than poorly behaving corporates. This, along with our engagement with companies, helps to drive better outcomes. In fixed interest securities where the risk profile is asymmetric (either you are paid back or the company defaults) Harbour will simply not hold a company's debt if we believe its behaviour is egregious or it participates in a sector that makes investment untenable. Harbour has been recognised for its ESG approach by strong scores by independent agencies UN PRI and RIAA. At Harbour, sustainability is a specific KPI for the business and our people. Internally we have a Footprint committee made up of staff members whose mandate is to assess corporate sustainability for Harbour and come up with initiatives.	Research IP notes that Harbour have included Responsible-Investing factors in their process since inception and is viewed positively. Notably Environmental ("E") and Social ("S") factors are treated differently to Governance ("G"). Governance is well established, the relationships between companies and the environmental and social aspects are less defined. The Manager's internally developed ESG process is considered to be very robust and can be applied to a company, regardless of its domicile. Harbour is also a signatory to the UNPRI. Investors should be aware that ESG and the United Nations Principles of Responsible Investing (UNPRI) are relatively loose and that ESG integration has a broad range of interpretations.
Is there alignment with the interests of investors through ownership of the Manager	Yes. The investment team invests alongside unit unitholders by personally owning units in the fund. In addition, the performance of the fund against its objectives influences the investment team's short- and long-term remuneration. A portion of the investment team's discretionary remuneration is vested into Harbour funds over a period of three years. This discretionary pay is	By being partially owned by its employees and directors, there is strong buy-in from the team to work hard for the firm's long-term success - this is good news for investors. The Manager's continual development of and commitment to its staff is viewed as market leading.

and/or remuneration of the investment team?	in turn determined by the Fund's performance amongst other factors such as client satisfaction. Harbour is 24% owned by its employees. A long-term incentive scheme sees annual awards of further equity ownership for staff.	There is alignment between the bonus component of staff remuneration and the performance of the funds/portfolios. Research IP believes that Stent and Rimer have personal investment in the Fund, largely via vested short term incentives. This is viewed as a strong alignment to investor experience.
		Research IP highlights that Harbour's vesting of short-term incentives (cash bonuses) in the Manager's suite of funds is market leading from a New Zealand perspective. This brings enhanced staff tenure and alignment to the interests of investors.
		The support of largest shareholder, Jarden, is also significant, in both financial terms and operational support.
Comment on the assets under management, flow and capacity?	The fund has been growing since inception with a programme in place to grow the funds under management now we have a track record for the fund. We haven't experienced significant outflows in this product.	With only one month of net outflows from the product to date, the Fund has grown steadily since inception. Research IP highlights that part of the FUM for the Long Short Fund is an allocation from the Active Growth Fund.
capacity.	Craig Stent is responsible for the Harbour Long Short Fund, Harbour Equity Income Fund, Harbour Index Shares Fund, Harbour Sustainable NZ Shares Fund and separately managed accounts.	Research IP believes Stent has sufficient resource to be able to manage the Long Short Fund adequately. A significant reason for this is due to the robust investment decision-making process which is applied across the firm.
	We expect capacity of this fund to be in the order of \$150m.	Research IP emphasizes that capacity for a long/short strategy will be lower than a long only Australasian equity portfolio. This is largely due to the necessity of the Manager to be able to cover and exit short positions in a short space of time. If the individual holdings are larger in dollar value, then it becomes more difficult and thus more susceptible to market squeezes.



#### The **RIPPL** Effect

For important Fund Facts, please view the **RIPPL Effect report**:



### Investment Fund

#### **RIPPL Effect**

This is General Advice only and should be read in conjunction with the Disclaimers, Disclosures and Warnings at the end of this document. This report is based on publicly available information and/or data sourced directly from the Fund Manager. Any views or opinions expressed in this document are believed to be accurate at the time of publishing.

RESEARCHIP

1 MARCH 2021

### **About Research IP**

Research IP has provided client focused qualitative and quantitative financial product and security research since 2015. Research IP was also the consultant to the NZX wholly owned subsidiary FundSource, providing investment research to the New Zealand market since 2015.

Research IP is a specialist investment research provider which is used and trusted by investors & financial advisers for investment, KiwiSaver, Superannuation and other Pension schemes throughout the Asia Pacific region.

Research IP has grown its team and footprint by utilising the specialist skills of its analysts which include;

- data scientists,
- equity, bond and alternative asset specialists
- portfolio managers
- asset allocation analysts
- and ratings specialists.

Our experience has been gained in well over 20 years of roles across different facets of the industry, so we understand the key drivers and challenges for managers, as well as the impact for investors and the Financial Advice industry.

By leveraging the skills of specialists, Research IP is able to provide innovative and tailored financial services solutions to the marketplace. Client focused outcomes are underpinned by the belief that the role of business model innovation and accelerating technological change opens up new possibilities, to put client interests at the centre of the financial services industry focus. We have strong philosophical alignment with John Hagel's work on the possibilities for "Disruption by Trusted Advisors" and John Kay's views in "Other People's Money: Masters of the Universe or Servants of the People".

Research IP delivers high quality quantitative and qualitative fund research to financial advisers and the broader financial services industry. Research IP works with a number of expert providers to source this data. Quantitative data is supplied by a variety of sources, including directly from the Fund Manager, while qualitative research is provided by Research IP.

Find all Qualitative Research announcements and subscribe for updates here:

https://research-ip.com/news

#### **Contact:**

<u>www.Research-IP.com</u> Email: <u>info@research-ip.com</u>

RESEARCHIP

#### **Disclaimers, Disclosures and Warnings**

### RESEARCH IP STRONGLY RECOMMENDS THIS DOCUMENT BE READ IN CONJUNCTION WITH THE RELEVANT PRODUCT DISCLOSURE STATEMENT OR INFORMATION MEMORANDUM.

**IMPORTANT NOTICE:** This document is published by Research IP Pty Ltd (Research IP) ABN 81 602 947 562, a Corporate Authorised Representative of AUSTRALIAN WEALTH HOLDINGS PTY LTD, AFSL 481674. Research IP is also a registered Financial Services Provider (FSP) in New Zealand : 710351. Please read the following before making any investment decision about any financial product mentioned in this document.

**Disclosure at the date of publication:** Research IP may have received a fee from the fund manager or product issuer(s) for researching the financial product(s) set out in this document, using objective criteria. Research IP may also receive a fee from the fund manager or product issuer(s) for subscribing to research content and other Research IP services. Research IP's fee is not linked to the rating(s) outcome. Research IP and/or its representatives and/or their associates may hold the product(s) referred to in this document, but details of these holdings may not be known to the Analyst(s). Research IP considers such holdings not to be sufficiently material to compromise the rating.

**Disclosure of Investment Consulting services:** Research IP may receive fees for providing investment consulting services to clients, which includes constructing model portfolios and approved product lists. Research IP may also receive fees from a fund manager or product issuer for consulting services. The investment consulting services are carried out under separate arrangements and processes to the research process adopted for the review of this financial product. Policies are available on request.

**Warnings:** This report does not constitute a recommendation to purchase, redeem or sell the relevant financial product(s). Before making an investment decision based on the rating(s), the reader must consider whether it is personally appropriate in light of his or her financial circumstances or should seek financial advice on its appropriateness. If the information in this report leads to the acquisition or possible acquisition of particular financial product(s), the reader should obtain and consider the Product Disclosure Statement, Information Memorandum, or Prospectus for each financial product before making any decision about whether to acquire a financial product. Research IP's research process relies upon the participation of the fund manager or product issuer(s). Should the fund manager or product issuer(s) no longer be an active participant in Research IP's research process, Research IP reserves the right to withdraw the document at any time and discontinue future coverage of the financial product(s). The rating in this publication relates to the fund outlined which may have related funds or be associated with other funds and platforms. The rating may only be applied to the fund outlined in this publication at first instance and whether it applies to related or associated funds and platforms. You should be investigated by your financial adviser before you make an investment decision in relation to the related or associated funds and platforms. You should be aware that the mandate, fees, underlying investments, the issuers of the related and associated funds and platforms may be different from the fund specified in this publication. You should satisfy yourself that the related and associated funds and platforms meet your financial circumstances, needs and objectives before making an investment decision.

**Disclaimer:** This document is for the exclusive use of the person to whom it is provided by Research IP and must not be used or relied upon by any other person. No representation, warranty or undertaking is given or made in relation to the accuracy or completeness of the information presented in this document, which is drawn from public information and third party sources, including fund managers, and is not necessarily verified by Research IP. Financial conclusions, ratings and advice are reasonably held at the time of completion but subject to change without notice. Research IP assumes no obligation to update this document following publication. Except for any liability which cannot be excluded, Research IP, its Directors, officers, employees and agents disclaim all liability for any error or inaccuracy in, misstatement or omission from, this document or any loss or damage suffered by the reader or any other person as a consequence of relying upon it.

**Copyright ©2021:** This report is subject to copyright of Research IP. Except for the temporary copy held in a computer's cache and a single permanent copy for your personal reference or other than as permitted under the Copyright Act 1968 (Cth). No part of this report may, in any form or by any means (electronic, mechanical, micro copying, photocopying, recording or otherwise), can be reproduced, stored or transmitted without the prior written permission of Research IP. This report may also contain third party supplied material that is subject to copyright. Any such material is the intellectual property of that third party or its content providers. The same restrictions applying above to Research IP copyrighted material, applies to such third party content.

**Analyst Disclosure and Certification:** Analyst remuneration is not linked to the research or rating outcome. Analyst holdings may change during the life of this document. The Analyst(s) certify that the views expressed in this document accurately reflect their professional opinion about the matters and financial product(s) to which this document refers.

#### For Australian investors and advisers:

Past performance is not a reliable indicator of future performance. Any express or implied rating or advice presented in this document is limited to "General Advice" (as defined in the Corporations Act 2001(Cth)) and based solely on consideration of the investment merits of the financial product(s) alone, without taking into account the investment objectives, financial situation and particular needs ('financial circumstances') of any particular person.

#### For New Zealand investors and advisers:

Past performance is not a reliable indicator of future performance. Any information, opinions, views or recommendations in this report are 'regulated financial advice' under New Zealand law. Our publications, ratings products and services should be viewed as an additional investment resource, not as your sole source of information. Before making any decision to acquire a particular financial product, you should obtain and carefully consider the relevant product disclosure statement. This report should not be relied upon as a substitute for advice from your financial adviser.

#### We recommend you obtain appropriate financial, legal and taxation advice before making any financial investment decision.

© Research IP Pty Ltd 2021